

Kirill Kozlov

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Senior Product Manager with 8+ years in product and 10+ years of technical experience, focused on automating manual enterprise workflows with AI and agent tooling. I prototype with AI, using client feedback to shape the product before engineering starts.

PROFESSIONAL EXPERIENCE

Senior Product Manager

Jun 2025 – Present

Red Oak, Austin, TX

- Built an AI enablement agent that automated manual client onboarding.
- Rolled out the enterprise integration to 50+ investment firms and wealth managers, an eight-figure ARR client base including Fortune 500 asset managers.
- Replaced clients' manual data re-entry and re-upload with a one-click workflow into the partner platform, then drove the roadmap from manual push to scheduled push with a recorded audit trail.
- Ran discovery with 10 client firms, using AI to analyze call transcripts, and prototyped workflows in Claude with clients before development.
- Built an AI scoring application ranking 100+ initiatives by business value and complexity, informing AI portfolio strategy and roadmap prioritization.
- Led product launch support with clients and marketing, wrote client-facing materials and outreach, and tracked adoption metrics to focus rollout.

Senior Product Manager

Mar 2024 – Jun 2025

PartnerAlly, Austin, TX

- Led cross-functional teams building AI-powered fintech solutions using ML for fraud and compliance detection on a no-code workflow orchestration platform.
- Launched iterative AI integrations that cut manual processes 40% and boosted user adoption 55%.

Senior Product Manager

Apr 2019 – Mar 2023

Vector, Austin, TX

- Shipped an automated document capture and processing pipeline with partner engineering, cutting processing time 70% and improving accuracy 50%.
- Scaled adoption from pilots to thousands of drivers through partner platform integrations, improving workflow efficiency 65% and reducing support requests 40%.

Product Manager

Oct 2017 – Feb 2019

Celtra, San Francisco, CA

- Delivered a dynamic ad preview product that cut ad creation time 20%, and doubled mobile feature release speed by driving Agile practices.

SKILLS

AI & Automation Product, Product Strategy, Customer Discovery, Agentic Workflows, n8n, Workflow Automation, AI Prototyping (Claude, Claude Code, Codex, Cursor), Product Launch & GTM, Prioritization & Scoring Models, API & Integrations, Product Analytics, Cross-Functional Leadership, Roadmap Planning, Agile, SQL, Figma, JIRA

CERTIFICATIONS

Generative AI: Working with Large Language Models – LinkedIn	2025
Technical Product Management – LinkedIn	2024
Aha! Product Management Professional Certificate – LinkedIn	2024